

NORWOOD HEALTH CENTER  
1600 N CHESTNUT AVE  
MARSHFIELD WI 54449-1499  
(715) 384-2188 3227

Type: PSYCH  
Control: COUNTY  
Reporting Period: 01/01/00 To 12/31/00

County: Wood  
Analysis Area: NORTH CENTRAL (6)  
Volume Group: 1

| Selected Utilizations Statistics       | FY 2000 | All Psychiatric Hospitals |       | FY 2000 vs. 1999 |       |
|--|---------|---------------------------|-------|------------------|-------|
|  |         | Value                     | Ratio | FY 1999          | Ratio |
| Occupancy Rate (%)                     |         |                           |       |                  |       |
| Psychiatric                            | 52.0%   | 67.7%                     | 0.77  | 45.6%            | 1.14  |
| Alcoholism/chemical dependency         | 0.0%    | 41.6%                     | 0.00  | 0.0%             | 0.00  |
| Total hospital                         | 52.0%   | 66.5%                     | 0.78  | 45.6%            | 1.14  |
| Average Census (Patients)              |         |                           |       |                  |       |
| Psychiatric                            | 52.0    | 71.2                      | 0.73  | 45.6             | 1.14  |
| Alcoholism/chemical dependency         | 0.0     | 41.6                      | 0.00  | 0.0              | 1.14  |
| Total hospital                         | 9.4     | 37.5                      | 0.25  | 8.7              | 0.00  |
| Average Length of Stay (Days)          |         |                           |       |                  |       |
| Psychiatric                            | 6.3     | 19.5                      | 0.32  | 6.1              | 1.04  |
| Alcoholism/chemical dependency         | 0.0     | 5.5                       | 0.00  | 0.0              | 0.00  |
| Total hospital                         | 6.3     | 9.0                       | 0.70  | 6.1              | 1.00  |
| Outpatient Visits                      |         |                           |       |                  |       |
| Non-emergency visits                   | 0       | 23,769                    | 0.00  | 0                | 0.00  |
| Emergency visits                       | 0       | 1,859                     | 0.00  | 0                | 0.00  |
| Full-time Equivalents (FTEs)           |         |                           |       |                  |       |
| Administrators                         | 1       | 6                         | 0.16  | 1                | 1.00  |
| Nurses, licensed                       | 6       | 40                        | 0.15  | 5                | 1.29  |
| Psychologists                          | 0       | 4                         | 0.00  | 0                | 0.00  |
| Social workers                         | 2       | 15                        | 0.10  | 2                | 1.00  |
| All other personnel                    | 6       | 126                       | 0.05  | 14               | 0.40  |
| Total FTEs                             | 24      | 208                       | 0.12  | 37               | 0.66  |
| FTEs per 100 Patient Census (Adjusted) |         |                           |       |                  |       |
| Administrators                         | 11      | 8                         | 1.31  | 12               | 0.93  |
| Nurses, licensed                       | 63      | 51                        | 1.25  | 53               | 1.19  |
| Psychologists                          | 0       | 5                         | 0.00  | 0                | 0.00  |
| Social workers                         | 16      | 19                        | 0.84  | 17               | 0.93  |
| All other personnel                    | 61      | 160                       | 0.38  | 163              | 0.37  |
| Total FTEs                             | 259     | 265                       | 0.98  | 424              | 0.61  |

Total Hospital:  
Beds set up and staffed 18  
Discharges 541  
Inpatient days 3,423

Contract with:  
Health maintenance  
organization (HMO) YES  
Preferred Provider  
organization (PPO) NO

Inpatient Service Area

| Inpatient Service Area               | Level of Service* | Beds Set Up and Staffed 12/31/00 | Discharges and Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|--------------------------------------|-------------------|----------------------------------|----------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| -----                                |                   |                                  |                            |                      |                    |                           |                               |
| General Medical-Surgical:            |                   |                                  |                            |                      |                    |                           |                               |
| Adult medical-surgical, acute        | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Orthopedic                           | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehab. and physical medicine         | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                              | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute long term care                 | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other acute                          | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric, acute                     | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Obstetrics                           | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Psychiatric                          | 1                 | 18                               | 541                        | 3,423                | 52.0%              | 9.4                       | 6.3                           |
| Alcoholism/chemical dependency       | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| ICU/CCU:                             |                   |                                  |                            |                      |                    |                           |                               |
| Medical-surgical intensive care      | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac intensive care               | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric intensive care             | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn care                            | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed intensive care                 | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Step-down (special care)             | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Neonatal intensive/intermediate care | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other intensive care                 | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Subacute care                        | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other inpatient                      | 5                 | 0                                | 0                          | 0                    | 0.0%               | 0.0                       | 0.0                           |
| -----                                |                   |                                  |                            |                      |                    |                           |                               |

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided--Distinct Unit, 2=Provided--Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

| Occupation                          | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE |
|-------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|------------|
| -----                               |                  |                  |            |                                       |                  |                  |            |
| Administrators/asst. administrators | 1                | 0                | 1          | Radiological services personnel       | 0                | 0                | 0          |
| Physicians and dentists             | 0                | 0                | 0          | Occupational therapists               | 0                | 0                | 0          |
| Medical and dental residents        | 0                | 0                | 0          | Occupational therapy assistants/aides | 1                | 0                | 1          |
| Registered nurses                   | 4                | 5                | 6          | Physical therapists                   | 0                | 0                | 0          |
| Certified nurse midwives            | 0                | 0                | 0          | Physical therapy assistants/aides     | 0                | 0                | 0          |
| Licensed practical nurses           | 0                | 0                | 0          | Recreational therapists               | 0                | 0                | 0          |
| Ancillary nursing personnel         | 8                | 10               | 12         | Psychologists                         | 0                | 0                | 0          |
| Physician assistants                | 0                | 0                | 0          | Social workers                        | 1                | 1                | 2          |
| Nurse Practitioners                 | 0                | 0                | 0          | All other health professionals        | 0                | 0                | 0          |
| Medical records personnel           | 2                | 3                | 3          | All other personnel                   | 0                | 0                | 0          |
| Pharmacy personnel                  | 0                | 0                | 0          | -----                                 |                  |                  |            |
| Clinical laboratory personnel       | 0                | 0                | 0          | TOTAL                                 | 17               | 19               | 24         |

| INCOME STATEMENT          |             | ASSETS                     |      | LIABILITIES AND FUND BALANCES      |      |
|---------------------------|-------------|----------------------------|------|------------------------------------|------|
| Gross patient revenue     | \$1,992,995 | Cash and cash equivalents  | \$ 0 | Current liabilities                | \$ 0 |
| Less deductions           | 355,509     | Net patient receivables    | 0    | Long-term debt                     | 0    |
| Net patient revenue       | 1,637,486   | Other receivables          | 0    | Other liabilities                  | 0    |
| Plus other revenue        | 0           | Land, bldgs and equip: Net | 0    | Subtotal                           | 0    |
| Total revenue             | 1,637,486   | Other assets               | 0    |                                    |      |
| Less expenses             | 1,659,702   |                            |      | Unrestricted fund balance          | 0    |
| Nonoperating gains/losses | 0           | TOTAL ASSETS               | \$0  | TOTAL LIABILITIES AND FUND BALANCE | 0    |
| NET INCOME                | \$ (22,216) |                            |      | Restricted fund balances           | \$0  |

| Selected Financial Statistics                  |         | All Psychiatric Hospitals |       | FY 2000 vs. 1999 |       |
|--|---------|---------------------------|-------|------------------|-------|
|  | FY 2000 | Value                     | Ratio | FY 1999          | Ratio |
| Gross Rev as % of Total Gross Patient Revenue  |         |                           |       |                  |       |
| Medicare [ \$461,560]                          | 23.2%   | 15.2%                     | 1.53  | 23.1%            | 1.00  |
| Medical Assistance [ \$129,840]                | 6.5%    | 13.7%                     | 0.48  | 16.7%            | 0.39  |
| Commercial [ \$478,035]                        | 24.0%   | 34.0%                     | 0.71  | 15.4%            | 1.56  |
| All other [ \$923,560]                         | 46.3%   | 37.1%                     | 1.25  | 44.8%            | 1.04  |
| Deductions as % of Total Gross Patient Revenue |         |                           |       |                  |       |
| Medicare [ \$58,159]                           | 2.9%    | 7.1%                      | 0.41  | 3.3%             | 0.89  |
| Medical Assistance [ \$0]                      | 0.0%    | 5.4%                      | 0.00  | 1.5%             | 0.00  |
| Commercial [ \$27,955]                         | 1.4%    | 10.9%                     | 0.13  | 1.1%             | 1.31  |
| Charity care [ \$0]                            | 0.0%    | 6.5%                      | 0.00  | 0.0%             | 0.00  |
| All other [ \$269,395]                         | 13.5%   | 1.1%                      | 12.85 | 13.9%            | 0.98  |
| Total deductions [ \$355,509]                  | 17.8%   | 30.9%                     | 0.58  | 19.7%            | 0.91  |
| Other Revenue and Net Gains or Losses          |         |                           |       |                  |       |
| Other revenue as % of total revenue            | 0.0%    | 33.3%                     | 0.00  | 2.7%             | 0.00  |
| Net gains/losses as % of net income            | 0.0%    | 39.8%                     | 0.00  | 0.0%             | 0.00  |
| Expenses as % of Total Expenses                |         |                           |       |                  |       |
| Salary/fringe benefits[ \$1,440,304]           | 86.8%   | 50.1%                     | 1.73  | 77.7%            | 1.12  |
| Supplies and services[ \$190,843]              | 11.5%   | 45.2%                     | 0.25  | 20.5%            | 0.56  |
| Capital component [ \$27,801]                  | 1.7%    | 3.3%                      | 0.51  | 1.6%             | 1.06  |
| Bad debt [ \$754]                              | 0.0%    | 1.5%                      | 0.03  | 0.2%             | 0.23  |
| Fiscal Statistics                              |         |                           |       |                  |       |
| Operating margin                               | -1.4%   | 0.5%                      | #     | -11.5%           | 0.12  |
| Total hospital profit margin                   | -1.4%   | 0.8%                      | #     | -11.5%           | 0.12  |
| Return on equity                               | 0.0%    | 5.5%                      | 0.00  | 0.0%             | 0.00  |
| Current ratio                                  | 0.0     | 2.3                       | 0.00  | 0.0              | 0.00  |
| Days in net patient accounts receivable        | 0.0     | 31.1                      | 0.00  | 0.0              | 0.00  |
| Average payment period                         | 0.0     | 22.7                      | 0.00  | 0.0              | 0.00  |
| Equity financing                               | 0.0%    | 49.1%                     | 0.00  | 0.0%             | 0.00  |
| Long-term debt to equity ratio                 | 0.0     | 0.6                       | 0.00  | 0.0              | 0.00  |
| Times interest earned                          | -40.6   | 2.3                       | #     | -254.7           | 0.16  |
| Total asset turnover                           | 0.0     | 3.2                       | 0.00  | 0.0              | 0.00  |
| Average age of plant: years                    | 0.0     | 6.6                       | 0.00  | 0.0              | 0.00  |
| Increase (decrease) total net patient rev      | 13.7%   | -4.0%                     | #     | 6.4%             | 2.16  |
| Outpt. gross rev (% of total gross pt. rev)    | 0.0%    | 43.8%                     | 0.00  | 0.0%             | 0.00  |
| Net Revenue Statistics                         |         |                           |       |                  |       |
| Inpatient net revenue per discharge            | \$3,027 | \$4,601                   | 0.66  | \$2,785          | 1.09  |
| Inpatient net revenue per day                  | \$478   | \$476                     | 1.00  | \$456            | 1.05  |
| Outpatient net rev per visit                   | \$0     | \$256                     | 0.00  | \$0              | 0.00  |